

Bronx County Dental News



A PUBLICATION OF THE BRONX COUNTY DENTAL SOCIETY

Kathy Szanto DMD - Canine Specialist

BRONX DENTIST, KATHY SZANTO HAS FIGURED OUT HOW TO GIVE her anxious patients a more pawstive experience. Meet Marty McFly. Marty is an emotional support animal (ESA). ESA's can provide emotional and therapeutic benefits to those suffering with emotional issues, anxiety or psychiatric problems. Having an ESA in the office provides a welcome distraction for those patients in need of help when it comes to reducing fear and anxiety. Marty is on doggy duty a few days a week at Kathy's practice, Dental Village Associates. Kudos to Kathy on developing an innovative way to serve her patients. ■



For more photos of Marty in action, see [page 22](#).

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Brittany McCrorey DDS, MPH

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The Value of Organized Dentistry: A Message from NYSDA President Dr. James Galati

This letter from Dr. James Galati, president of the New York State Dental Association (NYSDA), was originally printed in [The Scope: Dental Edition](#).

Dear Colleagues,

Membership connects you to your dental community – across the country, throughout New York State and with your local dental societies. With over 163,000 members nationally, over 12,000 members in New York State and 13 local dental societies, organized dentistry provides its members with many benefits and countless ways to get involved.

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Trusted Source of Information: NYSDA is your trusted source of information for monthly news, practice resources, breaking news, and more at www.nysdental.org.

Advocacy: NYSDA works hard to represent you in the halls of government, and this year we will continue to keep you up to date on our political advocacy efforts. We will work to influence public policies affecting the practice of dentistry in New York and the oral health of the American public at www.nysdental.org/advocacy.

Connections and Networking: Follow us across

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Membership Concierge: Your one-on-one experience awaits. The NYSDA Membership Concierge is available to answer your questions and assist with all of your membership needs.

Legal Protection Plan: The Legal Protection Plan is designed to protect the legal and financial interests of dentists facing public and private administrative proceedings at www.nysdental.org/legal.

Practice Resources: Start sleeping better with our entire suite of ready-to-use dental insurance solutions at www.ADA.org/dentalinsurance.

We look to all our members to become active in volunteer opportunities at every level of the tripartite. We appreciate your support, look forward to continuing to provide a valuable experience and remain committed to helping members succeed today, tomorrow and into the future.

Sincerely,
Dr. James Galati
President, New York State Dental Association ■

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Sharing Dental Patient Reviews, Testimonials and Photos: A Legal Perspective

HAVING AN ONLINE PRESENCE

is an important part of marketing for many dental practices, but it can introduce issues from a risk management perspective. In this blog, we'll cover important considerations when sharing dental patient reviews, testimonials and photos online.

First and foremost, you must [always, always, always get consent](#). Dentists should always have the consent of the patient to post anything related to their treatment, like pictures videos, stories and testimonials. If you follow this rule, it is much less likely that you'll run into any issues down the line.

Testimonials and Reviews

When sharing a testimonial from a patient, it is also important to get consent to post that publicly. What if the patient posted a positive review publicly on Google or Yelp? It is still best that the dentist gets permission to reshare it to the dental website or [dentists' social media accounts](#).

Review sites can be the bane or blessing of a practitioner's existence because dentists' hands are tied by Health Insurance Portability and Accountability Act (HIPAA) when responding. In general, it is best to ignore the reviews and not

respond. If you do reply, you can't say anything that includes Protected Health Information (PHI) – and even implicitly acknowledging or confirming that a reviewer is your patient can be a HIPAA violation.

It is best to use a generic HIPAA compliant response for all responses to public, negative reviews. When a response is made, we recommend a reply like the following: *"Our practice does not engage in discussing information in this forum. If there is a concern, we are happy to discuss over the phone."*

Despite the challenges with review sites, they can be very powerful sources of referrals for dentists. Many people go to social media or search engines to find a practitioner, and these sites follow algorithms – the more positive reviews you have, the less weight may be given to any negative reviews.

It is okay to encourage patients with whom you have a positive relationship to leave a review only. Dentists can hand out cards at the end of a successful patient interaction with a link or QR code for review sites, and this way, help populate these important sites with good results and reviews.

Photos and Videos

For photos and videos, dentists should get written consent – but be careful not to exceed the written consent. If the consent says "photographs" and doesn't specify which one, that patient can argue that they didn't give consent for that specific photo. The same applies for videos.

And remember, if the photo or video is identifiable, posting that publicly is probably a HIPAA violation unless the patient has consented.

Dentists can maintain a robust online presence and post patient reviews, testimonials, photos and videos by following risk management best practices. If there is ever a question about the proper consent or procedure, MLMIC policyholders can contact a team of risk management professionals 24/7 at no additional cost by calling (844) MMS-LAW1 or emailing hotline@mmslawny.com.

For more resources for dentists, visit the [MLMIC Dental blog](#), [The Scope: Dental Edition](#), [Dental Impressions](#) and our [Twitter](#) and [LinkedIn](#) pages. ■

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How to Revitalize Your Dental Practice and Avoid Professional Burnout

Dentists, hygienists and dental assistants face the stress of trying to reach targets and treat high volumes of patients within a certain time frame.

Written by Nicola Quinn and presented courtesy of Cloud Dentistry.

DENTISTRY HAS ALWAYS BEEN A stressful occupation, and while a small amount of stress is fairly common in almost every job, it's when you let things build up for too long that serious problems start to arise for your staff and your patients.

To be able to continue providing the same top quality care your patients deserve while maintaining a strong dentistry team and looking after your personal wellbeing, here's everything you need to know about burnout as a dental professional and how you can prevent it.

What is Professional Burnout?

Professional burnout is experiencing overwhelming stress caused by ongoing physical and mental exhaustion over an extended period of time. While you can experience professional burnout in any line of work, dental professionals are at an increased risk because they're affected by both mental and physical stress.

As a dentist, dental hygienist or dental assistant, mental stress is created by trying to reach targets and treat high volumes of patients within a limited time frame. Physical

stress is generated by being on your feet all day, often with your hands and arms in unnatural, uncomfortable positions. Physical pain and heavy workloads are two of the downsides of a career in dentistry, but there are ways you can manage these two cons so you can still enjoy your work day.

What are the Signs of Burnout?

According to the [European dental professional community](#) for Colgate, Elmex and Meridol, these are the primary signs of burnout in a dental professional:

- Skipping meals or eating basic snacks instead of nutritious meals
- Working late, during breaks or on weekends
- Chronic lethargy and difficulty getting out of bed in the morning
- Showing up late for work due to lack of concentration
- Avoiding socializing with friends or practicing hobbies
- Not finding enjoyment in your work like you used to

If you're experiencing one or more of the above symptoms, you're at risk of professional burnout. Equally, if you've noticed any of the above signs in your employees, it's also

possible they're on the road to burnout. But don't worry. There are ways you can prevent and avoid workplace burnout without closing your practice.

What are the Consequences of Burnout?

Workplace burnout affects many individuals. Feeling constantly stressed and overworked puts a powerful strain on personal relationships, often resulting in the person suffering from burnout to block out family members and friends entirely.

When someone is experiencing professional burnout in a dental practice, it puts additional strain on other members of the team who are forced to pick up the slack when the suffering employee is distracted or too exhausted to perform as usual. Ultimately, when a dental professional is suffering from workplace burnout, it's the patients who are affected the most.

Someone who is feeling run down and chronically stressed isn't able to provide top quality care to everyone who walks through the door. To maintain your practice's excellent reputation, it's important you do everything you can to prevent

workplace burnout.

How to Prevent Burnout

Whether you're concerned about yourself experiencing burnout as a dental practice owner or your employees becoming overly exhausted from work-related stress, here are some tips to help you prevent burnout throughout your dental office.

Make breaks non-optional

While it's important to accommodate patients the best you can, it's also vital you take care of the mental wellbeing of you and your staff. Instead of skipping your lunch break to treat a walk-in patient, delay your break to a more suitable time and encourage your staff to do the same.

Even if it's just a 15-minute break, prioritizing taking a few minutes of time each day to yourself greatly reduces the risk of burnout.

Improve the working environment

It's important that you and your staff have somewhere quiet to escape to for a few minutes when stress begins to build up. Ensuring employees take their breaks is a great start, but if they've got nowhere to unwind except for a bustling reception area filled with anxious patients, chances are they'll return from their break even more stressed. The same goes for you as a practice owner.

You don't have to create a

spa-like experience—simply a room with comfy seating, some colorful artwork and tea/coffee-making facilities will do. When the pressures of the day get too much, having a tranquil place like this to withdraw to will make all the difference.

Stick to the schedule

Workplace burnout is often the result of a lack of discipline when it comes to dividing your time. This usually takes the form of letting your work run into time when you should be socializing or relaxing. It's difficult to say no, especially to your boss, which makes employees more likely to accept additional work, even if they're really not prepared for it.

As a practice owner, if you often find yourself working overtime or asking your employees to stay late, it's time to consider hiring additional staff. That doesn't necessarily mean taking on new full-time employees. A great alternative is to hire temporary staff via an online matching platform like Cloud Dentistry. This way you keep any risk to a minimum by only hiring the specific staff you need for the exact hours you want them.

Not only is hiring temporary dental staff, dental hygienists, or dentists a great way to help your staff avoid burnout, but it will also lower your stress levels. When you've got access to a superb collection of excellent dental professionals, you won't have to worry when a staff member asks for vacation time or personal leave. Showing your staff you care about their personal lives is one of the best

ways to build an excellent dental team and will benefit you and your practice in the long run.

Encourage staff to talk

As the saying goes, "A problem shared is a problem halved" and this is certainly true when it comes to dentistry burnout. While a friend or family member might not be quite empathetic enough to understand just how much strain you're under in the dental practice, another dental professional who works in the industry certainly will.

To help take the weight off the shoulders of your staff, let them know that you're available if they want to discuss any workplace issues or even if they just want to vent. Having clear lines of communication is one of our top tips for dental office success and it works both ways. Encouraging your staff to be open and talk when they're feeling overworked will make them feel better, just as unloading your stresses of managing a dental practice will help you feel better.

Don't hide from it—deal with it

Almost every professional will experience workplace burnout at some point in their lives. Instead of putting yourself under increased pressure until it builds up to the point of exploding, it's important you take a step back and remember why you got into dentistry in the first place. Like everything in life, the stress you're currently experiencing is temporary and won't last forever. Soon you'll be back to your old self, enjoying your role in dentistry and the challenges it provides. ■

Who Knew?

IN THIS SPECIAL HOLIDAY EDITION OF WHO

Knew, our intrepid BCDS investigative reporters have located Hermey the Elf, from the classic 1964 documentary, *Rudolf the Red-Nosed Reindeer*. For our readers who need a reminder, Hermey was the elf who did not want to make toys. He wanted to pursue a career in dentistry. Hermey used his self-taught dental skills to save Christmas when he extracted the Abominable Snowmonsters teeth, rendering him a more docile creature.

Our BCDS reporter has located Hermey, poolside at a Senior Elf Retirement Village in Boca Raton. Here is the interview in its entirety.

BCDS Hello Hermey. Tell us about your career after you opened your practice at the north pole.

Hermey (in between sips of a mocha frappuccino) The early years were great. I was busy as an elf could be. First, I made the Abominable Snowmonster a full set of dentures. He turned out to be quite a nice guy. A real mensch!

BCDS Where is the Abominable Snowmonster these days?

Hermey He relocated to the forest east of Seattle. Goes by the name Big Foot these days.

BCDS How was your relationship with Santa? Was he upset that you took a different career path?

Hermey It turns out that Santa was my best patient. I could have worked on him for years. Nicky had a bad cookie habit. I tried to get him to pass on the cookies. He wouldn't listen. Root canal and crowns on almost every tooth.

BCDS What ever happened to all the reindeer?

Hermey We had a great team up there and they stayed together for 5 years before things started to go south. Some reindeer had a hard time dealing with all the fame. Rudolf took a movie deal in L.A. Dancer, Prancer, and Vixen moved to Vegas. Blitzen had a drinking problem. I should have known.



BCDS When did you retire?

Hermey After a few years my practice wasn't too busy. Some blame climate change. I think it was Amazon. They took over the whole toy delivery game. So, I moved to Boca and I'm loving it.

BCDS Any final thoughts for young dentists?

Hermey Never give up on your dreams. When the other elves made fun of me, I kept my focus. I hate to rush the interview, but I have a pickleball tournament in 10 minutes. Stay warm up there in the Bronx. ■



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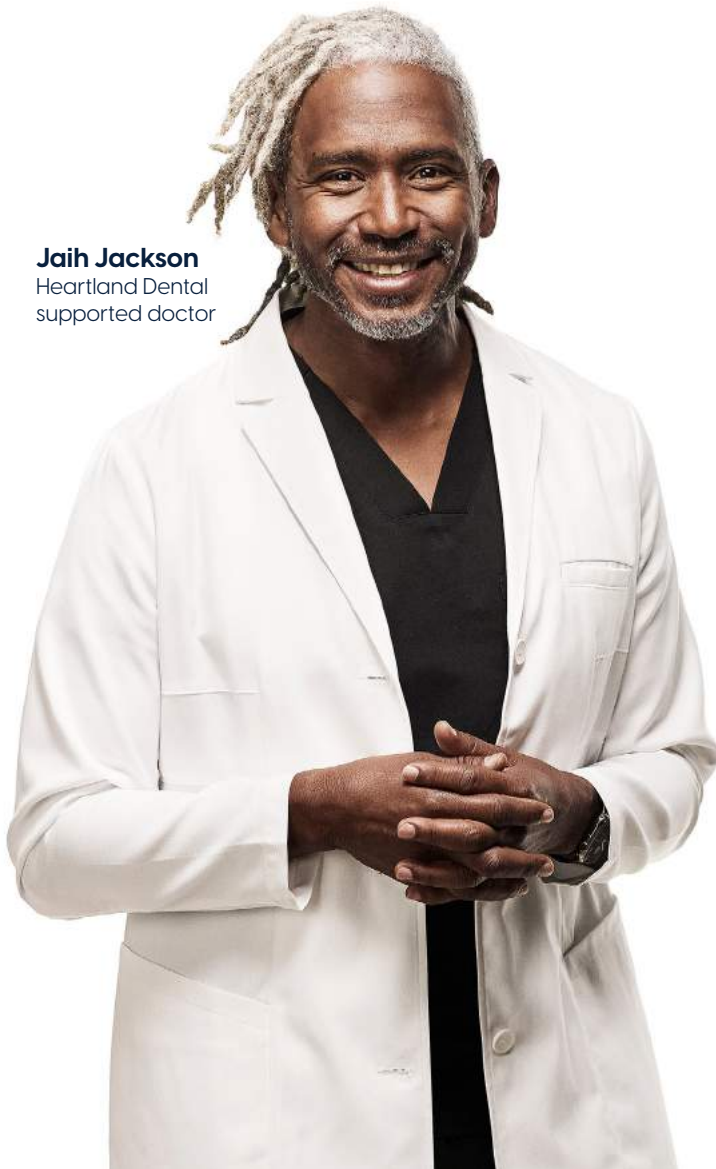
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Dr. Katherine Shultz (3rd from right) with some of the doctors at her well attended November 15 lecture.

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Marijuana Use May Affect Oral Health and Treatment

AS PERSONAL AND MEDICAL MARIJUANA USE increases nationwide, the American Dental Association (ADA) suggests patients refrain from using marijuana before dental visits after a new survey finds more than half of dentists (52%) reported patients arriving for appointments high on marijuana or another drug.

Currently, recreational marijuana use is legal in 19 states and the District of Columbia, with five more states voting on ballot measures Nov. 8. Medicinal use is legal in 37 states and the District of Columbia.

“When talking through health histories, more patients tell me they use marijuana regularly because it is now legal,” says ADA spokesperson Dr. Tricia Quartey, a dentist in New York. “Unfortunately, sometimes having marijuana in your system results in needing an additional visit.”

That’s because being high at the dentist can limit the care that can be delivered. The survey of dentists found 56% reported limiting treatment to patients who were high. Because of how marijuana and anesthesia impact the central nervous system, 46% of surveyed dentists reported sometimes needing to increase anesthesia to treat patients who needed care.

Findings were uncovered in two online surveys earlier this year – one of 557 dentists and a second nationally representative survey of 1,006 consumers – conducted as part of trend research by the ADA.

“Marijuana can lead to increased anxiety, paranoia and hyperactivity, which could make the visit more stressful. It can also increase heart rate and has unwanted respiratory side effects, which increases the risk of using local anesthetics for pain control,” Dr. Quartey said. “Plus, the best treatment options are always ones a dentist and patient decide on together. A clear head is essential for that.”

Studies have also shown regular marijuana users are

more likely to have significantly more cavities than non-users.

“The active ingredient in marijuana, THC, makes you hungry, and people don’t always make healthy food choices under its influence,” Dr. Quartey said. “Medically speaking, munchies are real.”

The science behind oral health and marijuana is beginning to emerge, particularly when it comes to edible or topical forms. Still, there are strong indications that smoking marijuana is harmful to oral and overall health. The ADA surveyed 1,006 consumers in a second poll around marijuana and vaping use. The results of the representative sample found nearly 4 in 10 (39%) patients reported using marijuana, with smoking the most common form of use. Separately, 25% of respondents said they vaped, and of those respondents, 51% vaped marijuana.

“Smoking marijuana is associated with gum disease and dry mouth, which can lead to many oral health issues,” Dr. Quartey said. “It also puts smokers at an increased risk of mouth and neck cancers.”

The ADA has called for additional research around marijuana and oral health and will continue to monitor the science to provide clinical recommendations for dentists and patients.

In the meantime, survey results show 67% of patients say they are comfortable talking to their dentist about marijuana. The ADA recommends dentists discuss marijuana use while reviewing health history during dental visits.

“If we ask, it’s because we’re here to keep you in the best health we can,” Dr. Quartey says. “If you use it medicinally, we can work with your prescribing physician as part of your personal healthcare team.”

In the meantime, patients who use marijuana can stay on top of their oral health with a strong daily hygiene routine of brushing twice a day with fluoride toothpaste, cleaning between teeth daily and visiting the dentist regularly and making healthy snack choices.

For more information on the oral health effects of marijuana, visit ADA.org. ■



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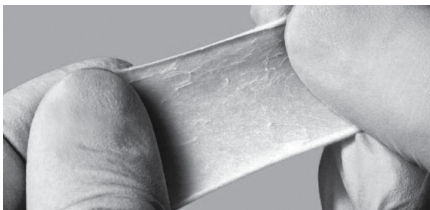
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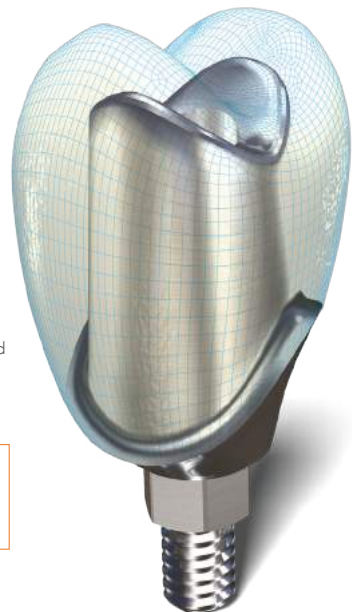
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Outbreaks of Nontuberculous Mycobacteria Infections Highlight Importance of Maintaining and Monitoring Dental Waterline

THE CENTERS FOR DISEASE CONTROL AND PREVENTION (CDC) IS ISSUING THIS HEALTH ALERT Network (HAN) Health Advisory to emphasize the importance of following existing recommendations for maintaining and monitoring dental waterlines. Multiple outbreaks of nontuberculous Mycobacteria (NTM) infections have occurred in children who received pulpotomies in pediatric dental clinics where the dental treatment water contained high levels of bacteria. [CDC provides guidelines on infection control in dental settings](#) which contain recommendations to treat dental unit waterlines and monitor water quality. Dental providers should be familiar with these recommendations on how to properly maintain and monitor their dental equipment to ensure that dental treatment water is safe for patient care.

To learn more about the background of this outbreak, recommendations for Dental Providers, Facilities, Medical Department, and the Public, and for additional resources, [click here](#).

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Dental Practice Transitions
Office Leasing
Estate and Tax Planning
Retirement Plan Design and Administration

Offices in Long Island and Westchester:

1133 Westchester Ave., Suite N208, White Plains, NY 10601
135 Pinelawn Rd., Suite 245 South, Melville, NY 11747

Contact: Gary S. Sastow, Esq.

914-948-1556

gsastow@dmlawyers.com

danzigermarkhoff.com



Requirements

- DDS or DMD degree
- NYS Dental License
- Completion of Endodontic residency or Board Certified in endodontic practice

BrookBeam Dental is a group of dental practices in the Hudson Valley region of New York. BrookBeam is currently comprised of 12 practices with locations in Kingston (2), Catskill, New Paltz, Poughkeepsie, Pine Bush, Hyde Park, Wappingers Falls, Red Hook, and Albany NY (3). BrookBeam's goal is to be the leader in wellness-centered dentistry in the Hudson Valley region, providing the highest quality, state-of-the-art dental care and personal attention to its patients.

Neil H. Goldman | Director of Recruiting - Dentists

ngoldman@brookbeamdental.com

Mobile: 914 953 7126

1153 Flatbush Road Kingston, NY 12401

www.brookbeamdental.com

ORAL SURGEON - \$30,000 SIGNING BONUS

Oral Surgery Practice in Albany, NY - Full Time

The practice, located in **Albany, NY**, has three offices each with a high volume of patients. The partners are seeking a full-time Oral Surgeon with an EQUITY INTEREST available, if desired.

Come enjoy the Capital Region/Hudson Valley for its affordability, culture, and proximity to New York City, Boston, and Montreal!! It's easily accessible by train (Amtrak), bus, or car. The area is a mix of historic city and Catskill Mountain activities, so enjoy everything from top-rated hiking and biking trails, to Michelin-rated restaurants, art venues, and the best ski resorts in New York State. The doctors are proud to call this area their home. In addition to everything above, we offer the following benefits:

- EXTREMELY Competitive compensation
- 401K plan + match
- CE Allowance
- 100% Malpractice insurance reimbursement
- 100% Health insurance coverage
- 100% Relocation / moving expense reimbursement
- Equity Opportunity Available - not required
- Affiliated with a local Hudson Valley-based parent company, Brookbeam Dental

Apply with resume!

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Mobile: 914 953 7126
1153 Flatbush Road Kingston, NY 12401
www.brookbeamdental.com

GENERAL DENTIST OPPORTUNITY!! \$25,000 SIGNING BONUS

General Dentist needed!! Very Active Office!! High Income Opportunity, Low Living Expenses!!

KERHONKSON, NY - SCENIC HUDSON VALLEY

Full Time - Extremely well established office - FULL SCHEDULE immediately No Medicaid patients

OVERVIEW

Our KERHONKSON, NY dental practice is searching for a

General Dentist with excellent communication skills to join our professional clinical team. The ideal candidate for this position has worked with PATIENTS OF ALL AGES, is proficient in performing regular checkups and complex dental procedures and is committed to the highest quality of patient care.

We're looking for dental professionals who are dedicated to serving their patients, collaborating with their team and peers, and building a successful practice!

COMPENSATION

VERY Competitive Guaranteed Salary vs HIGH %, AMAZING benefits package including 100% company paid Health Insurance, 100% company paid malpractice insurance, 401K plan + match, CE allowance, 100% company paid lab fees, EQUITY OPPORTUNITY available (not required), 3 weeks paid vacation...and more!

RESPONSIBILITIES

- Perform general dentistry services, including the diagnosis and treatment of diseases, injuries, and malformations of teeth, gums and related oral structures.
- Provide preventive dental services and education in oral and dental hygiene. Supervise office staff, including hygienists, dental assistants, receptionists and other office staff.
- Clean, fill, extract and replace teeth, using rotary and hand instruments, dental appliances, medications and surgical implements.
- Examine patients to determine the nature of the condition affecting the patient, utilizing x-rays, dental instruments and other diagnostic procedures.
- Adhere to safety protocols and processes including but not limited to ensuring protective equipment is utilized and OSHA/Bloodborne pathogen requirements are followed.
- All other duties and responsibilities allowed under applicable state laws and regulations.

QUALIFICATIONS

DDS or DMD degree, licensed in state in which practicing or have the ability to obtain licensure upon graduation.

Please apply with resume!

Advertising in our newsletter

MEMBERS CAN NOW PURCHASE ADVERTISEMENT SPACE IN the BCDS Newsletter. Our newsletter is a quarterly publication that is emailed to over 300 member dentists.

Rates:

- Quarter Page- \$250
- Half Page- \$500
- Full Page- \$750

If you prepay for 4 consecutive issues there is a 25% discount. Classified ads will continue to be free to members in our newsletter and on our website

To place an ad or classified, contact Joy at bronxdental@optonline.net

Officers and Board Members for 2021

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Dr. Keith Margulis

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EXECUTIVE SECRETARY

Joy Patane

See our website:

www.bronxcountydentalsociety.org

THE SITE IS DESIGNED TO BE A RESOURCE FOR member dentists as well as the public we serve. Take a few minutes to take a tour of the site. Some of the new features are:

- A Member Center full of resources for your practice. All information here is updated constantly by the ADA and NYSDA to keep you informed in real time.
- A Public Resource Center for the general public. The Find A Dentist feature enables patients to search for ADA member dentists by zip code and specialty.

Please give us feedback. This is your site and we have the ability to adapt it to better serve our members.

Welcome to Bronx County Dental Society





Thanks to Dr. Jacqueline Samuels (2nd from left) for representing the Bronx at the ADA Meeting.

THE DENTAL LIFELINE NETWORK, A STRATEGIC partner of the American Dental Association, has been operating the Donated Dental Services (DDS) Program nationally since 1985. There are over 50 patients waiting for care currently in the Bronx. Only patients with disabilities, who are elderly or medically compromised and cannot afford care are accepted into the program. Please join the other dentists throughout the state who currently volunteer with DDS and help one patient. More dentists are needed, including specialists. Will you see one?

- Pre-screened patients are treated in your office.
- You determine the treatment plan.
- Coordinators work with specialists and the labs.
- You pay for lab expenses.
- Very little paperwork is required

It is easy to volunteer. Go to www.DentalLifeline.org and click on Volunteer or go to www.WillYouSeeOne.org. Additional information about the program is available. Just see one patient for a consult and you decide if you want to continue.

For Dog Lovers

More photos of Marty McFly in action



Brittany McCrorey, DDS, MPH

Drilling Down on the 'Gram

Tuesday, January 24, 2023 | 6:00pm

Maestros Caterers 1703 Bronxdale Avenue, Bronx, New York 10462

Buffet Dinner at 6pm (Kosher meals available upon advance request*)

Lecture at 7pm

\$35 for BCDS members | \$50 for non-members | Free for residents of Bronx Hospital programs

Social media is everywhere. As dentists, we have to face the fact that we are no longer the sole source of dental information for our patients. From oil pulling to using activated charcoal, our patients are using (and trusting) the internet and social media more than ever. Thus, it is imperative that we keep up with the times by utilizing social media to our advantages.

This webinar will introduce the various social media platforms and how they can be utilized as instruments to connect with and educate patients both near and far. Additionally, this webinar will teach dental professionals quick tips to effectively use social media with the goal of building their professional brands, fostering current patient relationships, and bringing in new clientele.

Brittany McCrorey, DDS, MPH

Brittany McCrorey, DDS, MPH is a native of Columbus, Georgia. Dr. McCrorey earned her Bachelor of Science degree from Duke University, and she received her Doctor of Dental Surgery degree from Meharry Medical College School of Dentistry. Currently, Dr. McCrorey serves as the Associate Director of the GPR program as well as the Performance Improvement Compliance Officer of the Dental Department at BronxCare Health System. She recently received a Master's in Public Health from Columbia University. Dr. McCrorey is an active member of ADEA, AAWD, AGD, Bronx County Dental Society, and the ADA, and she is a recent graduate of the ADA's Institute for Diversity in Leadership. Her social media brand focuses on her passion for dentistry combined with her love for natural beauty and lifestyle content. As a social media influencer, Dr. McCrorey has worked with national brands including Alikay Naturals, Bask wand Bloom, The Lip Bar, and more!



TO REGISTER FOR THIS DINNER LECTURE, EMAIL JOY PATANE AT BRONXDENTAL@OPTONLINE.NET

2CE Credits.

**Kosher meal requests must be received one week prior to the course.*

Andrew E. Roth, Esq. | Partner Danziger & Markhoff LLP

Qualified Retirement Plan Design for Dental Practices

Tuesday, February 28, 2023 | 6:00pm

Maestros Caterers 1703 Bronxdale Avenue, Bronx, New York 10462

Buffet Dinner at 6pm (Kosher meals available upon advance request*)

Lecture at 7pm

\$35 for BCDS members | \$50 for non-members | Free for residents of Bronx Hospital programs

We are living in turbulent times presenting new and unique challenges. Qualified retirement plans are no exception. In this presentation, we will discuss ways you can withstand the headwinds generated by the current environment while maintaining the ideal qualified retirement plan design for your dental practice.

Specifically, topics covered will include:

1. Benefits of Qualified Retirement Plans
2. IRS Plan Limits - 2023
3. Types of Qualified Retirement Plans
4. Defined Contribution Plans - Laying the Foundation
5. Defined Benefit Plans - Maximizing Tax Deferral for Dental Practice Owners
6. Legal Update - SECURE Act, Interim Amendments
7. Future Trends - How they will impact your dental practice

Andrew E. Roth, Esq.

Andrew E. Roth is a partner of Danziger & Markhoff LLP with over 35 years of experience as an ERISA attorney. He is a frequent lecturer in the areas of pension, profit-sharing and employee benefits law. He has substantial experience in designing and implementing qualified plans for business owners that maximize deductible contributions on their behalf. His services include designing, drafting and obtaining IRS qualification for a broad range of defined contribution and defined benefit plans, as well as ensuring their continued compliance with applicable law. He also has substantial experience in connection with prohibited transactions and fiduciary matters.



Mr. Roth attended University College of Arts and Science of New York University (BA 1975) and graduated magna cum laude from Brooklyn Law School (JD 1981). Mr. Roth also received an LL.M. in Taxation from New York University School of Law (1982). He is admitted to practice before the U.S. Tax Court, the Federal District Courts for the Southern and Eastern Districts of New York and is a member of the New York State Bar Association.

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Job Fair 2023

Presented by the Bronx County Dental Society
Sponsored by MLMIC Insurance Company and Cloud Dentistry

When

Thursday, March 9, 2023 | 6:30pm-9:30pm

Where

Maestro's Caterers
1703 Bronxdale Ave, Bronx, NY 10462

Who's Invited

All dental residents working at our Bronx Hospitals
All Bronx County Dental Society Members, especially those looking
for an associate or thinking of transitioning towards retirement

What's On the Menu

Light snacks, appetizers, beer, wine and soft drinks

Who Will Be There

Companies offering jobs and companies
facilitating dental business transactions



Join Us!

Please RSVP to Joy at 718-733-2031 or
brondental@optonline.net

We would like to thank our sponsors.



Click on logo to go to sponsor website